

Dwayne T. McKinley, CPA

President and Chief Operating Officer



Qualification:

- Over 9 years as the on-site project manager and engagement manager for financial system development, maintenance, and system implementations for a variety of local government clients using both mainframe and client/server technology.
- Executive with success in operations, finance, technology, project management, and consulting and business development.
- Business strategist who creates efficiencies and resolves problems to positively impact top-and- bottom-line performance.
- Approximately 3 years experience leading the financial accounting, reporting and audits for local government clients including the District of Columbia, Washington, DC and various other local government entities. Performed financial audits of clients in numerous industries including:
 - Pension plans
 - Health care
 - Not-for-profit associations
 - Retailing
 - Mining
 - Financial services

Experience:

- 1988 - 2002** **KPMG CONSULTING, INC.**
- 2002 Senior Manager** **Government Solutions Center (Tier Technologies)**
 - ◆ Selected to direct integration of divested business unit for new owners.
 - ◆ Ensured smooth transition of operations, engagements, clients, technologies and employees.
- 1999 – 2002 Senior Manager** **Government Solutions Center**
 - ◆ Key member on restructuring team charged with turning around \$15 million software/services division.
 - ◆ Managed business operations, finance, administration, marketing, vendor alliances and 70+ consultants across 5 locations.
 - ◆ Refocused core competencies; developed/launched new products; revamped Web site; consolidated business functions.
 - ◆ Worked closely with due diligence team on pre-acquisition information exchange.
 - ◆ Accelerated problem resolution and improved client care by revising Internet site to include Web-based tracking system.
- 1996 – 1999 Senior Manager** **Warranty and Maintenance Organization**
 - ◆ Responsible for business development, project delivery, product development and resource management.
 - ◆ Secured and delivered engagements with city and county government agencies nationwide.
 - ◆ Enhanced efficiency by implementing automated project/billing tracking system.

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Experience: (Continued):

1993–1996 Manager

Government Solutions Center

- ◆ Directed module implementations and financial audits for key clients; consistently delivered projects on time/at budget.
- ◆ Developed 2 innovative software modules, replacing error-prone application and generating \$500K new revenue.

1990–1993 Senior In-charge Auditor

KPMG, LLP

1988–1990 Staff Auditor

- ◆ Managed financial audits for corporate and government clients spanning diverse industries including healthcare, retail, nonprofit, mining and financial services.

Clients Served using both mainframe and client server technology:

Mr. McKinley specializes in the development, maintenance, and implementation of government financial systems products for local governments. Such systems encompass automated Accounting, A/R, Labor Distribution, Cost Allocation, Purchasing, Fixed Asset Management, and Budgeting. Such clients include:

- ◆ City and County of San Francisco
- ◆ Fairfax County, Virginia
- ◆ Montgomery County, Maryland
- ◆ New York City Board of Education
- ◆ Hillsborough County, Florida
- ◆ Orange County, New York
- ◆ Town of West Hartford, Connecticut
- ◆ Town of Greenwich, Connecticut
- ◆ Washington Convention Center Authority
- ◆ Fairfax County Public Schools, Virginia
- ◆ Harford County, Maryland
- ◆ Miami-Dade County, Florida
- ◆ City of Tampa, Florida
- ◆ City of Indianapolis, Indiana
- ◆ Nassau County, New York
- ◆ Wake County, North Carolina

Education:

- 1996** Certified Government Financial Manager by the Association of Government Accountants
- 1991** Certified Public Accountant in the State of Maryland
- 1988** Bachelor of Science, Cum Laude – Accounting
Point Park College, Pittsburgh, Pennsylvania
- 1986** Associate of Arts- Business Administration
Hagerstown Junior College, Hagerstown, Maryland

Affiliation:

- Member of the American Institute of Certified Public Accountants
- Member of the Maryland Association of Certified Public Accountants
- Member of the Association of Government Accountants
- Member of the Government Finance Officers' Association
- Member of the Maryland Government Finance Officers' Association
- Member of the Virginia Government Finance Officers' Association
- Member of the Association of School Business Officials